

Lindsie A. Merrick, Sales Associate, a California real estate licensee assists Tom in analyzing properties, marketing them for maximum exposure, and dealing with tenants and brokers during the course of filling vacancies. For several years, she familiarized herself with intricacies of real estate services prior to becoming fully involved as a **Sales** and Leasing Agent. Lindsie is a very enthusiastic and active worker, not afraid of exploring new uses for vacant spaces, and ready to be on the road at a moment's notice to show spaces to prospects. Lindsie also works on property management matters as time permits, to help her better understand Landlord-Tenant relations and negotiations. In the short time as a sales associate, she has negotiated several leases being mindful of property management details, and has evaluated properties for purchase by existing clients.

Lindsie engages actively in exploring Southern California's music concerts, camps, parks and sand dunes; helps with fundraisers at church with her mother, or with her friends at themed youth-related events. She has a very open and curious mind with a fascination for different cultures and traditions, whether at home or abroad. After exploring her visit to Europe's several historic and cultural settings with her parents a couple of years ago, her recent 1st time visit to India expanded her appreciation of differences and commonalities of worlds vastly different and yet intrinsically connected!

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